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Source: Authors Adaptation From Kotler And Armstrong (1999). Boone And Kurtz (2001) Show That The Length Of The Distribution Channel Is Influenced By Several Factors. An Initial Factor Is The Size And Type Of The Market: If The End Consumer Is A Firm That Is Geographically Concentrated, Buying Large Quantities Of A 1th, 2024

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Channel, And A Trade Channel." (Ostrow, 2009, 59). Similarly, Distribution Channel Is Defined By Hill: "Distribution Channel - One Or More Companies Or Individuals Who Participate In

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